## **DEPARTMENT OF REAL ESTATE**

PO Box 187000 Sacramento, CA 95818-7000 916 227-0770



July 29, 2009

American Financial Realty and Mortgage Company Alen Aivazian, Designated Officer 1017 N. La Cienega Blvd Suite 309 West Hollywood, CA 90069

Re: Advance Fee Agreement

This letter will acknowledge our receipt of your advance fee agreement and accounting format on July 20, 2009.

The Department has no objection to your use of the advance fee agreement and accounting format as submitted.

This agreement replaces any other agreement previously submitted for the Department's review. Additionally, it is not to be used by other than the submitting broker or real estate corporation.

Please note that any changes to the agreement or the accounting format must be submitted to the Department for review before it is used. Any promotional materials that you may subsequently wish to use will require our prior review, as well. This includes press releases and announcements related to your advance fee activities.

This letter does not constitute, nor may you make any representation that the Department of Real Estate has endorsed or approved any aspect of your business activities.

Sincerely,

Sylvia I. Yrigollen Senior Deputy Commissioner Advance Fee Review Section



RECEIVED Dept. of Real Estate

JUL 2 0 2009

MLB ADVERTISING

## ADVANCE FEE AGREEMENT FOR LOAN MODIFICATION SERVICES

into this day of	OR LOAN MODIFICATION SERVICES (this "agreement") is made and entered 20, by and between the Real Estate Broker, American Financial Realty and coans (the "Broker"), corporate headquarters located at 1017 N. La Cienega Blvd. and the Principal(s)  (the "Principal") for the mortgage loan
modification services as described herein.	
A. Preliminary Matters.	
1. IMPORTANT NOTICES TO THE I	PRINCIPAL:
a. The amount or rate of fees specified established by each Broker individually	in this agreement for services is not fixed by California law. Fees are set or y and are subject to negotiation between the Principal and the Broker.
b. The Principal is compensating the B housing counselor or by contacting the	roker for services the Principal may be able to obtain at no charge from a Lender(s) directly.
receiving any compensation or advance	(b)(3) prohibits a Broker from claiming, demanding, charging, collecting or e fee from a person whose residence is in foreclosure until all of the ormed and completed. THIS AGREEMENT MAY NOT BE USED AND THE PRINCIPAL IF A NOTICE OF DEFAULT HAS BEEN RECORDED TY LISTED BELOW.
Initials Initials	
THE PRINCIPAL CERTIFIES BY IN RECORDED AGAINST THE SUBJECT	ITIALING BELOW THAT A NOTICE OF DEFAULT HAS NOT BEEN CT PROPERTY.
Initials Initials	
2. <u>Information Regarding the Loan(s) and Services Will Be Provided</u> :	d Related Property ("Subject Property") for Which the Loan Modification
Lender Name	
Loan Account Number	
Address of Property	
2nd Lender Name	
2nd Loan Account Number	

## B. Agreement.

In consideration of the mutual promises and agreements exchanged, the Broker and the Principal agree as follows:

- 1. <u>Amount and Payment of Advance Fee</u>. The Principal agrees to pay an advance fee of \$3,200 to the Broker on the date this agreement is signed by the Principal, or within 5 days of the execution of this agreement by all parties.
- 2. <u>Deposit of Advance Fee and Accounting of Funds</u>. The Broker will deposit the advance fee into Broker trust account #724-3784431, located at Wells Fargo Bank, 8571 Santa Monica Blvd., West Hollywood CA 90069. The Broker will provide a verified accounting of these funds to the Principal at the end of each calendar quarter following the execution of this agreement by the Principal, and at the completion or termination of this agreement (whichever occurs first).
- 3. Scope and Completion of, and Payment for, Loan Modification Services. The Broker agrees to only disburse the advance fee to fund specified services for the Principal's benefit. The Broker shall perform the following loan modification services (without limitation) for and on behalf of the Principal. It is understood by the parties that the list below is not exhaustive, and that not all of the services listed below may be relevant to the Principal's loan(s) on the subject property.

Phase (a). Interview the Principal, gather and review information about the current loan(s) and terms to include:

- 1. Mortgage loan(s) principal balance, monthly payment amount, mortgage statements, loan documents, current interest rate, expected rate and/or payment adjustments, equity, loan(s) payment history and correspondence from the lender(s).
- 2. Information about the Principal's income and assets, including:
  Paystubs, W2s, 1099s, benefit award letters, retirement and pension benefit statements, annuity
  statements, child support/alimony, tax returns, profit and loss statements, schedules of real estate
  owned, stock and mutual fund portfolio statements, bank statements, proof of any other income.
- 3. Information about the Subject Property, including:
  Property profile, comparable sales, active listings, current property listing information and other applicable documents.
- 4. Information about the Principal's ability to repay the loan(s), including: Credit history, hardship circumstances, financial profile (assessment of income, assets, expenses and housing debt to income ratio).
- 5. Assist the Principal in preparing a hardship summary/letter.

Broker agrees to the following completion date:Agreement)	_ (no later than 10 days from the execution of Advance Fee
Phase (b). Prepare and submit loan modification reque	st and package of supporting documents to lender(s).
Broker agrees to the following completion date:Agreement)	_ (no later than 30 days from the execution of Advance Fee
	Lender(s) an offer to the Principals (which offer shall be ncipals) of proactive loan modification solutions which will a the Subject Property while making affordable loan

- 1. Contact the Lender(s) to discuss/negotiate the loan modification request(s) and package of supporting documents.
- 2. Communicate regularly with the Lender(s) to attempt to negotiate new, and more favorable, loan terms on behalf of Principal.
- 3. Assist the Principal in understanding and deciding about the modification terms offered by the Lender(s).

payments by doing the following:

Broker agrees to the following completion date:	(no later than 60 days from the execution of Advance Fee
Agreement)	

<u>Phase (d).</u> Successfully negotiate and/or accomplish a loan modification for the Principal. "Successful loan modification performance" by the Broker shall have occurred if the Principal accepts one or more of the loan modifications set forth below:

Change adjustable interest rate to a fixed interest rate

Reduce fixed interest rate to a lower fixed interest rate

Reduce balance of the principal amount of the loan

Reduce adjustable interest rate / reduce CAPS of adjustable interest rate

Stop upward adjustment of adjustable interest rate

Arrange for the delinquent payment amounts to be added to the end of loan

Arrange for the delinquent payment amounts to be added to a longer loan period

Arrange for the delinquent payment amounts to be accepted in an alternative payment plan

Eliminate or reduce the delinquent payment amounts

Arrange for the lender to accept a discounted pay-off or forbearance

Broker agrees to the following completion date: \_\_\_\_\_ (no later than 120 days from the execution of Advance Fee Agreement)

The advance fee shall be apportioned and disbursed as follows:

25% to be disbursed upon completion of Phase (a) above;

25% to be disbursed upon completion of Phase (b) above;

25% to be disbursed upon completion of Phase (c) above;

25% to be disbursed upon completion of Phase (d) above;

- 4. <u>Refund of Advance Fee Until Earned</u>. The advance fee paid by the Principal is fully refundable until earned by the Broker. If any of the agreed upon services are not completed by the Broker by the agreed upon completion date(s), the unearned portion of the advance fee will be refunded to the Principal within 5 business days. If this agreement is terminated by the Principal before the agreed upon completion date and before the agreed upon services are completed, the unearned advance fee will be refunded to the Principal within 5 business days.
- 5. <u>Responsibilities and Obligations of the Principal</u>. The Principal agrees to furnish the Broker with truthful and accurate information and any documents that will be required by the Broker and the Lender(s) to assess the Principal's financial status, including (without limitation) the following:

Mortgage Statements-past three months

Paystubs-past two pay periods

W2 forms, 1099 forms, and/or Tax Returns-past 2 years

Profit and Loss Statements-past 2 years (if self employed)

Bank Statements-past 2 months

Verification of any other income, Benefit Award Letters, Retirement Statements, Pension Benefit Statements,

Annuity Statements, Child Support/Alimony

Schedules of Real Estate owned, Stock and Mutual Fund Portfolio Statements

Authorization for the Broker to obtain Principal information from Lender

The Principal also agrees to provide additional information or documentation within 5 days of the Broker's request.

The Principal further agrees to immediately notify the Broker of any change in the Principal's address.

6. <u>Reasonable Efforts/No Guarantees</u>. The Broker will make reasonable efforts to conclude a "successful loan modification performance" as described in Phase II above. However, the Principal acknowledges that the Broker cannot guarantee that the Principal's existing lender(s) will agree to a modification of the loan(s), and that Principal's existing lender(s) is not obligated to modify the terms of the loan(s) in any way and may not agree to any changes in the loan(s).

- 7. Governing Law. This agreement shall be governed by and construed under the laws of the State of California.
- 8. <u>Amendments</u>. Except as set forth herein, this agreement may not be amended or modified orally and no provision of this Agreement may be waived or amended except in a writing signed by the Principal and the Broker.
- 9. <u>Severability</u>. If any provision in this agreement is determined to be invalid, illegal or otherwise unenforceable, the determination will not affect any other provision of this agreement. The invalid provision will be severed from this agreement and all remaining provisions will continue to be in full force and effect.
- 10. <u>Termination of Agreement</u>. Either the Principal or the Broker may terminate this agreement at any time for any reason upon written notice to the other party. At the time of termination, all earned but unpaid fees for completed services (as set forth and described in provision number 3 of this agreement) become due and payable.
- 11. <u>Indemnification</u>. The Principal agrees to indemnify, defend and hold the broker harmless from all damages, liabilities, claims, obligations, disputes, litigation and/or judgments (and reasonable attorneys fees and costs) which (i) arise from or are related to any incorrect material information and/or material omissions in information supplied by Principal to the Broker and/or (ii) arise from or are related to any material facts that the Principal knows but fails to disclose.
- 12. <u>Dispute Resolution</u>. The parties to this agreement will endeavor to resolve any disputes or disagreements between them with respect to or concerning this agreement in a fair and amicable manner. However, if the parties are unable to resolve any such disputes between and/or among themselves (whether in law or equity), the parties expressly agree to binding, neutral arbitration in accordance with the California Code of Civil Procedure with any recognized California arbitration service. Said binding arbitration shall be the exclusive dispute resolution mechanism for seeking legal redress under this agreement. The arbitration hearing shall be conducted pursuant to the California rules of evidence and shall occur in the county where the Subject Property is located. The parties agree to share equally the costs of any such arbitration. Reasonable attorney's fees and costs shall be awarded to the prevailing party.
- 13. <u>Time of Essence</u>. Time is of the essence with respect to every provision of this agreement that specifies a time for performance.
- 14. Entire Agreement. Except as otherwise provided by section 2970 (b)(4) of Title 10 of the Code of Regulations, Chapter 6 (Real Estate Commissioner's Regulations), this agreement constitutes the entire agreement and a complete and exclusive expression of the parties' agreement respecting the loan modification services contemplated. Except as conditioned above, this agreement may not be contradicted by evidence of any prior agreement or contemporaneous oral agreement.
- 15. Successors and Assigns. This agreement shall be binding upon the successors and assigns of the parties.
- 16. <u>Acknowledgements and Representations</u>. The parties signing below acknowledge they have read and understood this agreement and have each received a copy. The Principals warrant they have the authority to enter into this agreement with regard to the Subject Property and loan(s) herein described.

Principal's Signature	Principal's Name Printed	Date
Co- Principal's Signature	Co- Principal's Name Printed	Date
Designated Officer Signature	Officer Name Printed	Date
#01522899 Amerifi Home Loans		
Broker (Corporation) License Number		

# VERIFIED ACCOUNTING FOR ADVANCE FEES

Broker (Corporation) Name: Broker Address:	Amerifi Home Loans 1017 N. La Cienega Blvd. Su West Hollywood CA 90069	Amerifi Home Loans 1017 N. La Cienega Blvd. Suite 309 West Hollywood CA 90069	1 <sup>st</sup> Lender Name: 1 <sup>st</sup> Lender Address:	S:	
Broker: Trust Account Number: Depository: Principal Name:	724-3784431 Wells Fargo Bank	K	1 <sup>st</sup> Loan Account Number: 2 <sup>nd</sup> Lender Name: 2 <sup>nd</sup> Lender Address:	Number:	
Principal Address:			2 <sup>nd</sup> Loan Account Number:	Number:	
		Advan	Advance Fee Accounting		
Advance Fee Amount Received		From(Principal)	Date Received	Date Deposited in trust account	Balance
Services Performed by Broker	à.	Date Performed	Amount of Fee Allocated	Date Disbursed	Balance
Phase (a) Services Loan #1:	a in in			· · · · · · · · · · · · · · · · · · ·	
Phase (a) Services Loan #2:	¥-				
Phase (b) Services Loan #1 including: Loan Modification Package Submitted to Lender at (address):	sluding: omitted to			2	
Phase (b) Services Loan #2 including: Loan Modification Package Submitted to Lender at (address):	shuding: omitted to				
Phase (c) Services Loan #1:				- 25 congress	
Phase (c) Services Loan #2:					
Phase (d) Services Loan #1:	والمراجعة المراجعة ا				
Phase (d) Services Loan #2:					
I hereby represent and attest that this is a true and accurate accounting:	st that this is a tru	e and accurate accoun	ting:		
Signed		Date	te		
Amerifi Home Loans/Designated Broker Name	gnated Broker Na		License Identification Number		

### DEPARTMENT OF REAL ESTATE

PO Box 187000 Sacramento, CA 95818-7000 916 227-0770



April 9, 2009

American Financial Realty and Mortgage Company Alen Aivazian, Designated Officer 1017 N. La Cienega Blvd Suite 309 West Hollywood, CA 90069

Re: Advance Fee Agreement

This letter will acknowledge our receipt of your advance fee agreement and accounting format on March 20, 2009.

The Department has no objection to your use of the advance fee agreement and accounting format as submitted.

This agreement replaces any other agreement previously submitted for the Department's review. Additionally, it is not to be used by other than the submitting broker or real estate corporation.

Please note that any changes to the agreement or the accounting format must be submitted to the Department for review before it is used. Any promotional materials that you may subsequently wish to use will require our prior review, as well. This includes press releases and announcements related to your advance fee activities.

This letter does not constitute, nor may you make any representation that the Department of Real Estate has endorsed or approved any aspect of your business activities.

We appreciate your cooperation during this process.

Sincerely,

Sylvia I. Yrigollen Senior Deputy Commissioner Advance Fee Review Section



## ADVANCE FEE AGREEMENT FOR LOAN MODIFICATION SERVICES

into this	day of	_	OR LOAN MODIFICA 20, by and between	the Real Estate Brok	er, American Fin	ancial Realty and
Mortgage Suite 309	Company dba An West Hollywood,	nerifi Home I , CA 90069, a	Loans (the "Broker"), cand the Principal(s)		rincipal") for the	
modificati	on services as des	scribed herein	n.			
A. <u>Prelim</u>	inary Matters.					
1. <u>IMPO</u>	RTANT NOTICI	ES TO THE	PRINCIPAL:			
a. The an	nount or rate of t	fees specified er individuall	l in this agreement for lly and are subject to r	services is not fixed egotiation between	by California la the Principal an	aw. Fees are set or d the Broker.
b. The Pr	rincipal is compe counselor or by c	nsating the B ontacting the	Broker for services the e Lender(s) directly.	Principal may be a	ble to obtain at	no charge from a
receiving promised SHOULI	any compensation in the services have been not been not been to be an arm of the services and the services are the services a	on or advanceen fully perf CUTED BY T	1(b)(3) prohibits a Broce fee from a person we formed and completed THE PRINCIPAL IF	hose residence is in I. THIS AGREEME A NOTICE OF DEI	foreclosure unti NT MAY NOT	il all of the BE USED AND
Initials	Initials					
			NITIALING BELOW ECT PROPERTY.	THAT A NOTICE	OF DEFAULT	HAS NOT BEEN
Initials	Initials					
	ation Regarding t Will Be Provided		nd Related Property ("S	ubject Property") for	Which the Loan	Modification
Lender	Name					
Ι	oan Account Nur	mber				
A	Address of Propert	ty				
2	and Lender Name				VI V	
		t Number				

B. Agreement.

In consideration of the mutual promises and agreements exchanged, the Broker and the Principal agree as follows:

- 1. <u>Amount and Payment of Advance Fee</u>. The Principal agrees to pay an advance fee of \$3,198 to the Broker on the date this agreement is signed by the Principal, or within 5 days of the execution of this agreement by all parties.
- 2. <u>Deposit of Advance Fee and Accounting of Funds</u>. The Broker will deposit the advance fee into Broker trust account #837-7911584, located at Wells Fargo Bank, 8571 Santa Monica Blvd., West Hollywood CA 90069. The Broker will provide a verified accounting of these funds to the Principal at the end of each calendar quarter following the execution of this agreement by the Principal, and at the completion or termination of this agreement (whichever occurs first).
- 3. Scope and Completion of, and Payment for, Loan Modification Services. The Broker agrees to only disburse the advance fee to fund specified services for the Principal's benefit. The Broker shall perform the following loan modification services (without limitation) for and on behalf of the Principal. It is understood by the parties that the list below is not exhaustive, and that not all of the services listed below may be relevant to the Principal's loan(s) on the subject property.

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- 2. Information about the Principal's income and assets, including:
  Paystubs, W2s, 1099s, benefit award letters, retirement and pension benefit statements, annuity statements, child support/alimony, tax returns, profit and loss statements, schedules of real estate owned, stock and mutual fund portfolio statements, bank statements, proof of any other income.
- 3. Information about the Subject Property, including:
  Property profile, comparable sales, active listings, current property listing information and other applicable documents.
- 4. Information about the Principal's ability to repay the loan(s), including:
  Credit history, hardship circumstances, financial profile (assessment of income, assets, expenses and housing debt to income ratio).
- 5. Assist the Principal in preparing a hardship summary/letter.

Broker agrees to the following completion date: (no later than 10 days from the execution of Advance Fee Agreement)
Phase (b). Prepare and submit loan modification request and package of supporting documents to lender(s).
Broker agrees to the following completion date: (no later than 30 days from the execution of Advance Fee Agreement)
<b>Phase (c).</b> Broker's shall vigorously seek through the Lender(s) an offer to the Principals (which offer shall be assessed by the Broker and clearly explained to the Principals) of proactive loan modification solutions which will provide the Principals with the opportunity to remain in the Subject Property while making affordable loan payments by doing the following:
<ol> <li>Contact the Lender(s) to discuss/negotiate the loan modification request(s) and package of supporting documents.</li> </ol>
2. Communicate regularly with the Lender(s) to attempt to negotiate new, and more favorable, loan terms on behalf of Principal.
3. Assist the Principal in understanding and deciding about the modification terms offered by the Lender(s).
Broker agrees to the following completion date: (no later than 60 days from the execution of Advance Fee Agreement)

Phase (d). Successfully negotiate and/or accomplish a loan modification for the Principal. "Successful loan modification

performance" by the Broker shall have occurred if the Principal accepts one or more of the loan modifications set forth below:

Change adjustable interest rate to a fixed interest rate

Reduce fixed interest rate to a lower fixed interest rate

Reduce balance of the principal amount of the loan

Reduce adjustable interest rate / reduce CAPS of adjustable interest rate

Stop upward adjustment of adjustable interest rate

Arrange for the delinquent payment amounts to be added to the end of loan

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Arrange for the lender to accept a discounted pay-off or forbearance

Broker agrees to the following completion date:	(no later than 120 days from the execution of Advance
Fee Agreement)	

The advance fee shall be apportioned and disbursed as follows:

25% to be disbursed upon completion of Phase (a) above;

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25% to be disbursed upon completion of Phase (c) above;

25% to be disbursed upon completion of Phase (d) above;

- 4. <u>Refund of Advance Fee Until Earned</u>. The advance fee paid by the Principal is fully refundable until earned by the Broker. If any of the agreed upon services are not completed by the Broker by the agreed upon completion date(s), the unearned portion of the advance fee will be refunded to the Principal within 5 business days. If this agreement is terminated by the Principal before the agreed upon completion date and before the agreed upon services are completed, the unearned advance fee will be refunded to the Principal within 5 business days.
- 5. <u>Responsibilities and Obligations of the Principal</u>. The Principal agrees to furnish the Broker with truthful and accurate information and any documents that will be required by the Broker and the Lender(s) to assess the Principal's financial status, including (without limitation) the following:

Mortgage Statements-past three months

Paystubs-past two pay periods

W2 forms, 1099 forms, and/or Tax Returns-past 2 years

Profit and Loss Statements-past 2 years (if self employed)

Bank Statements-past 2 months

Verification of any other income, Benefit Award Letters, Retirement Statements, Pension Benefit Statements,

Annuity Statements, Child Support/Alimony

Schedules of Real Estate owned, Stock and Mutual Fund Portfolio Statements

Authorization for the Broker to obtain Principal information from Lender

The Principal also agrees to provide additional information or documentation within 5 days of the Broker's request.

The Principal further agrees to immediately notify the Broker of any change in the Principal's address.

- 6. Reasonable Efforts/No Guarantees. The Broker will make reasonable efforts to conclude a "successful loan modification performance" as described in Phase II above. However, the Principal acknowledges that the Broker cannot guarantee that the Principal's existing lender(s) will agree to a modification of the loan(s), and that Principal's existing lender(s) is not obligated to modify the terms of the loan(s) in any way and may not agree to any changes in the loan(s).
- 7. Governing Law. This agreement shall be governed by and construed under the laws of the State of California.
- 8. <u>Amendments</u>. Except as set forth herein, this agreement may not be amended or modified orally and no provision of this Agreement may be waived or amended except in a writing signed by the Principal and the Broker.

- 9. <u>Severability</u>. If any provision in this agreement is determined to be invalid, illegal or otherwise unenforceable, the determination will not affect any other provision of this agreement. The invalid provision will be severed from this agreement and all remaining provisions will continue to be in full force and effect.
- 10. <u>Termination of Agreement</u>. Either the Principal or the Broker may terminate this agreement at any time for any reason upon written notice to the other party. At the time of termination, all earned but unpaid fees for completed services (as set forth and described in provision number 3 of this agreement) become due and payable.
- 11. <u>Indemnification</u>. The Principal agrees to indemnify, defend and hold the broker harmless from all damages, liabilities, claims, obligations, disputes, litigation and/or judgments (and reasonable attorneys fees and costs) which (i) arise from or are related to any incorrect material information and/or material omissions in information supplied by Principal to the Broker and/or (ii) arise from or are related to any material facts that the Principal knows but fails to disclose.
- 12. <u>Dispute Resolution</u>. The parties to this agreement will endeavor to resolve any disputes or disagreements between them with respect to or concerning this agreement in a fair and amicable manner. However, if the parties are unable to resolve any such disputes between and/or among themselves (whether in law or equity), the parties expressly agree to binding, neutral arbitration in accordance with the California Code of Civil Procedure with any recognized California arbitration service. Said binding arbitration shall be the exclusive dispute resolution mechanism for seeking legal redress under this agreement. The arbitration hearing shall be conducted pursuant to the California rules of evidence and shall occur in the county where the Subject Property is located. The parties agree to share equally the costs of any such arbitration. Reasonable attorney's fees and costs shall be awarded to the prevailing party.
- 13. <u>Time of Essence</u>. Time is of the essence with respect to every provision of this agreement that specifies a time for performance.
- 14. Entire Agreement. Except as otherwise provided by section 2970 (b)(4) of Title 10 of the Code of Regulations, Chapter 6 (Real Estate Commissioner's Regulations), this agreement constitutes the entire agreement and a complete and exclusive expression of the parties' agreement respecting the loan modification services contemplated. Except as conditioned above, this agreement may not be contradicted by evidence of any prior agreement or contemporaneous oral agreement.
- 15. Successors and Assigns. This agreement shall be binding upon the successors and assigns of the parties.
- 16. <u>Acknowledgements and Representations</u>. The parties signing below acknowledge they have read and understood this agreement and have each received a copy. The Principals warrant they have the authority to enter into this agreement with regard to the Subject Property and loan(s) herein described.

Principal's Signature	Principal's Name Printed	Date
Co - Principal's Signature	Co - Principal's Name Printed	Date
Designated Officer Signature	Officer Printed Name	Date
#01522899		

Amerifi Home Loans Broker (Corporation) License Number

## VERIFIED ACCOUNTING FOR ADVANCE FEES

Broker (Corporation) Name: Broker Address:	Amerifi Home Loans 1017 N. La Cienega E	Amerifi Home Loans 1017 N. La Cienega Blvd. Suite 309	1st Lender Name: 1st Lender Address:		
Broker: Trust Account Number: Depository:	West Hollywood, CA 90069 837-7911584 Wells Fargo Bank	CA 90069	1 <sup>st</sup> Loan Account Number: 2 <sup>nd</sup> Lender Name: 2 <sup>nd</sup> Lender Address:	Number:	
Principal Address:			2 <sup>nd</sup> Loan Account Number:	Number:	
		Advanc	Advance Fee Accounting		
Advance Fee Amount Received	eq	From(Principal)	Date Received	Date Deposited in trust account	Balance
Cylord yet become and a		Date Performed	Amount of Fee Allocated	Date Disbursed	Balance
Services Performed by bloker					
Phase (a) Services Loan #1:					
Phase (a) Services Loan #2:					
	La segue				
Phase (b) Services Loan #1 including: Loan Modification Package Submitted to	including: Submitted to	į			
Leliuel at (addices).					
Phase (b) Services Loan #2 including:	including: Submitted to				
Lender at (address):					
Phase (c) Services   pan #1					
Phase (c) Services Loan #2:					
	is,				
Phase (d) Services Loan #1:					
Phase (d) Services Loan #2:					

I hereby represent and attest that this is a true and accurate accounting:

Date	01522899	License Identification Number
Signed		Amerifi Home Loans/Designated Broker Name

## **DEPARTMENT OF REAL ESTATE**

PO Box 187000 Sacramento, CA 95818-7000 916 227-0770



January 6, 2009

American Financial Realty and Mortgage Company DBA Amerifi Home Loans 1017 N. La Cienega Blvd Suite 309 West Hollywood, CA 90069

Re: Advance Fee Agreement

This letter will acknowledge our receipt of your advance fee agreement and accounting format on December 22, 2008.

The Department has no objection to your use of the advance fee agreement and accounting format as submitted.

Please note that any changes to the agreement or the accounting format must be submitted to the Department for review before it is used. Any promotional materials that you may subsequently wish to use will require our prior review, as well. This includes press releases and announcements related to your advance fee activities.

This letter does not constitute, nor may you make any representation that the Department of Real Estate has endorsed or approved any aspect of your business activities.

Sincerely,

Sylvia I. Yrigollen Senior Deputy Commissioner Advance Fee Review Section



## ADVANCE FEE AGREEMENT FOR LOAN MODIFICATION SERVICES

This ADVANCE FEE AGREEMENT FOR LOAN MODIFICATION SERVICES (this "agreement") is made and entered into this day of, 20, by and between the Real Estate Broker, American Financial Realty and Mortgage Company dba Amerifi Home Loans (the "Broker"), located at 1017 N. La Cienega Blvd. Suite 309 West Hollywood, CA 90069, and the Principal(s) (the "Principal") for the mortgage loan modification services as described herein.
A. <u>Preliminary Matters</u> .
1. IMPORTANT NOTICES TO THE PRINCIPAL:
a. The amount or rate of fees specified in this agreement for services is not fixed by California law. Fees are set or established by each Broker individually and are subject to negotiation between the Principal and the Broker.
b. The Principal is compensating the Broker for services the Principal may be able to obtain at no charge from a housing counselor or by contacting the Lender(s) directly.
c. California Civil Code Section 2945.1(b)(3) prohibits a Broker from claiming, demanding, charging, collecting or receiving any compensation or advance fee from a person whose residence is in foreclosure until all of the promised services have been fully performed and completed. THIS AGREEMENT MAY NOT BE USED AND SHOULD NOT BE EXECUTED BY THE PRINCIPAL IF A NOTICE OF DEFAULT HAS BEEN RECORDED AGAINST THE SUBJECT PROPERTY LISTED BELOW.
Initials Initials
THE PRINCIPAL CERTIFIES BY INITIALING BELOW THAT A NOTICE OF DEFAULT HAS NOT BEEN RECORDED AGAINST THE SUBJECT PROPERTY.  Initials Initials
2. <u>Information Regarding the Loan(s) and Related Property ("Subject Property") for Which the Loan Modification Services Will Be Provided:</u>
Lender Name
Loan Account Number
Address of Property
2nd Lender Name
2nd Loan Account Number

B. Agreement.

In consideration of the mutual promises and agreements exchanged, the Broker and the Principal agree as follows:

- 1. <u>Amount and Payment of Advance Fee</u>. The Principal agrees to pay an advance fee of \$2,094 to the Broker on the date this agreement is signed by the Principal, or within 5 days of the execution of this agreement by all parties.
- 2. <u>Deposit of Advance Fee and Accounting of Funds</u>. The Broker will deposit the advance fee into Broker trust account #837-7911584, located at Wells Fargo Bank, 8571 Santa Monica Blvd., West Hollywood CA 90069. The Broker will provide a verified accounting of these funds to the Principal at the end of each calendar quarter following the execution of this agreement by the Principal, and at the completion or termination of this agreement (whichever occurs first).
- 3. <u>Scope and Completion of, and Payment for, Loan Modification Services</u>. The Broker shall perform the following loan modification services (without limitation) for and on behalf of the Principal. It is understood by the parties that the list below is not exhaustive, and that not all of the services listed below may be relevant to the Principal's loan(s) on the subject property.

### Phase I:

- a. Interview the Principal, gather and review information about the current loan(s) and terms to include:
  - 1. Mortgage loan(s) principal balance, monthly payment amount, mortgage statements, loan documents, current interest rate, expected rate and/or payment adjustments, equity, loan(s) payment history and correspondence from the lender(s).
  - 2. Information about the Principal's income and assets, including:
    Paystubs, W2s, 1099s, benefit award letters, retirement and pension benefit statements, annuity
    statements, child support/alimony, tax returns, profit and loss statements, schedules of real estate
    owned, stock and mutual fund portfolio statements, bank statements, proof of any other income.
  - 3. Information about the Subject Property, including:
    Property profile, comparable sales, active listings, current property listing information and other applicable documents.
  - 4. Information about the Principal's ability to repay the loan(s), including:
    Credit history, hardship circumstances, financial profile (assessment of income, assets, expenses and housing debt to income ratio).
- b. Assist the Principal in preparing a hardship summary/letter.
- c. Prepare and submit loan modification request and package of supporting documents to lender(s).

Completion of Phase I Services. The Broker will complete these Phase I services by (	) and
in no case later than 30 calendar days from the date this agreement is made, as first above written.	

<u>Payment for Phase I Services</u>. The Broker shall be entitled to \$99 for the performance of the applicable and relevant services described in Phase I (and others as may be necessary and/or appropriate).

## Phase II:

Phase II services are focused on the Broker's efforts to vigorously and successfully seek through the Lender(s) an offer to the Principals (which offer shall be assessed by the Broker and clearly explained to the Principals) of proactive loan modification solutions which will provide the Principals with the opportunity to remain in the Subject Property while making affordable loan payments.

- a. Contact the Lender(s) to discuss/negotiate the loan modification request(s) and package of supporting documents.
- b. Communicate regularly with the Lender(s) to attempt to negotiate new, and more favorable, loan terms on behalf of Principal.

- c. Assist the Principal in understanding and deciding about the modification terms offered by the Lender(s).
- d. Successfully negotiate and/or accomplish a loan modification for the Principal. "Successful loan modification performance" by the Broker shall have occurred if the Principal accepts one or more of the loan modifications set forth below:

Change adjustable interest rate to a fixed interest rate

Reduce fixed interest rate to a lower fixed interest rate

Reduce balance of the principal amount of the loan

Reduce adjustable interest rate / reduce CAPS of adjustable interest rate

Stop upward adjustment of adjustable interest rate

Arrange for the delinquent payment amounts to be added to the end of loan

Arrange for the delinquent payment amounts to be added to a longer loan period

Arrange for the delinquent payment amounts to be accepted in an alternative payment plan

Eliminate or reduce the delinquent payment amounts

Arrange for the lender to accept a discounted pay-off or forbearance

Completion of Phase II Services. The Broker will complete these services by (	inser
date), and in no event later than 90 calendar days from the date this agreement is made, as first above written.	

<u>Payment for Phase II Services</u>. The Broker shall be entitled to the remainder of the advance fee not earned and paid for Phase I services which equals \$1,995 only for the "successful loan modification performance" of these Phase II services as described in Phase II (section d above).

- 4. <u>Refund of Advance Fee Until Earned</u>. The advance fee paid by the Principal is fully refundable until earned by the Broker. If any of the agreed upon services are not completed by the Broker by the agreed upon completion date(s), the unearned portion of the advance fee will be refunded to the Principal within 5 business days. If this agreement is terminated by the Principal before the agreed upon completion date and before the agreed upon services are completed, the unearned advance fee will be refunded to the Principal within 5 business days.
- 5. <u>Responsibilities and Obligations of the Principal</u>. The Principal agrees to furnish the Broker with truthful and accurate information and any documents that will be required by the Broker and the Lender(s) to assess the Principal's financial status, including (without limitation) the following:

Mortgage Statements-past three months

Paystubs-past two pay periods

W2 forms, 1099 forms, and/or Tax Returns-past 2 years

Profit and Loss Statements-past 2 years (if self employed)

Bank Statements-past 2 months

Verification of any other income, Benefit Award Letters, Retirement Statements, Pension Benefit Statements,

Annuity Statements, Child Support/Alimony

Schedules of Real Estate owned, Stock and Mutual Fund Portfolio Statements

Authorization for the Broker to obtain Principal information from Lender

The Principal also agrees to provide additional information or documentation within 5 days of the Broker's request.

The Principal further agrees to immediately notify the Broker of any change in the Principal's address.

- 6. <u>Reasonable Efforts/No Guarantees</u>. The Broker will make reasonable efforts to conclude a "successful loan modification performance" as described in Phase II above. However, the Principal acknowledges that the Broker cannot guarantee that the Principal's existing lender(s) will agree to a modification of the loan(s), and that Principal's existing lender(s) is not obligated to modify the terms of the loan(s) in any way and may not agree to any changes in the loan(s).
- 7. Governing Law. This agreement shall be governed by and construed under the laws of the State of California.

- 8. <u>Amendments</u>. Except as set forth herein, this agreement may not be amended or modified orally and no provision of this Agreement may be waived or amended except in a writing signed by the Principal and the Broker.
- 9. <u>Severability</u>. If any provision in this agreement is determined to be invalid, illegal or otherwise unenforceable, the determination will not affect any other provision of this agreement. The invalid provision will be severed from this agreement and all remaining provisions will continue to be in full force and effect.
- 10. <u>Termination of Agreement</u>. Either the Principal or the Broker may terminate this agreement at any time for any reason upon written notice to the other party. At the time of termination, all earned but unpaid fees for completed services (as set forth and described in provision number 3 of this agreement) become due and payable.
- 11. <u>Indemnification</u>. The Principal agrees to indemnify, defend and hold the broker harmless from all damages, liabilities, claims, obligations, disputes, litigation and/or judgments (and reasonable attorneys fees and costs) which (i) arise from or are related to any incorrect material information and/or material omissions in information supplied by Principal to the Broker and/or (ii) arise from or are related to any material facts that the Principal knows but fails to disclose.
- 12. <u>Dispute Resolution</u>. The parties to this agreement will endeavor to resolve any disputes or disagreements between them with respect to or concerning this agreement in a fair and amicable manner. However, if the parties are unable to resolve any such disputes between and/or among themselves (whether in law or equity), the parties expressly agree to binding, neutral arbitration in accordance with the California Code of Civil Procedure with any recognized California arbitration service. Said binding arbitration shall be the exclusive dispute resolution mechanism for seeking legal redress under this agreement. The arbitration hearing shall be conducted pursuant to the California rules of evidence and shall occur in the county where the Subject Property is located. The parties agree to share equally the costs of any such arbitration. Reasonable attorney's fees and costs shall be awarded to the prevailing party.
- 13. <u>Time of Essence</u>. Time is of the essence with respect to every provision of this agreement that specifies a time for performance.
- 14. Entire Agreement. Except as otherwise provided by section 2970 (b)(4) of Title 10 of the Code of Regulations, Chapter 6 (Real Estate Commissioner's Regulations), this agreement constitutes the entire agreement and a complete and exclusive expression of the parties' agreement respecting the loan modification services contemplated. Except as conditioned above, this agreement may not be contradicted by evidence of any prior agreement or contemporaneous oral agreement.
- 15. Successors and Assigns. This agreement shall be binding upon the successors and assigns of the parties.
- 16. <u>Acknowledgements and Representations</u>. The parties signing below acknowledge they have read and understood this agreement and have each received a copy. The Principals warrant they have the authority to enter into this agreement with regard to the Subject Property and loan(s) herein described.

Principal's Signature	Principal's Name Printed	Date
Co- Principal's Signature	Co- Principal's Name Printed	Date
Broker Name/Designated Officer Name	Signature	Date
#01522899		

Amerifi Home Loans Broker (Corporation) License Number

## VERIFIED ACCOUNTING FOR ADVANCE FEES

Broker (Corporation) Name: Broker Address:	Amerifi Home Loans 1017 N. La Cienega Blvd. Su West Hollywood, CA 90069	Home Loans La Cienega Blvd. Suite 309 Ilywood, CA 90069	Lender Name: Lender Address:		
Broker: Trust Account Number: Depository:	837-7911584 Wells Fargo Bank	V.	Loan Account Number: 2 <sup>nd</sup> Lender Name:	mber:	
Principal Name: Principal Address:		REPORTED IN THE PROPERTY OF TH	2 <sup>nd</sup> Lender Address:	S:	
	Transfer of the state of the st		2nd Loan Account Number:	Number:	
		Advance	Advance Fee Accounting		
Advance Fee Amount Received	þe	From(Principal)	Date Received	Date Deposited in trust account	Balance
Services Performed by Broker		Date Performed	Amount of Fee Allocated	Date Disbursed	Balance
				ومكر	
All Phase I Services including:					
Loan Modification Package Submitted to	ubmitted to				
Leiluei al (auuless).					
Loan Modification Package Submitted to 2 <sup>nd</sup> Lender at (address):	ubmitted to 2 <sup>nd</sup>				

I hereby represent and attest that this is a true and accurate accounting:

All Phase II services including Successful Loan Modification

	1522899	Identification Number
Date	01522	License I
Signed		Amerifi Home Loans/Designated Broker Name